

SUSSEX YACHT CLUB
MINUTES OF THE MEETING OF THE MAIN COMMITTEE
Held Monday 21 October 2019

DRAFT

Item No	Item		When to do
1699.2	MA/Registration Fees/Bar use	SL	November
1699.3	MA/Open Day Resignation comparison	Office	November
1699.4	MA/Sailability/Car park marshalling	KH	Immediate
1701.1(v)	Finance/Sailing Section/marks replacement	AT	Immediate
1701.2(xi)	Finance/Sailability/Pebblebeach	KH	November
1701.5(vii)	Finance/Sonars/List of boats and assets	TL	Immediate
1701.6	Finance/Barco/Business Plan	SL & NS	November
1704.2	New Members List/Joining reason	JB	Immediate
1704.3	New Members List/Boat waiting list	TL	Immediate

The meeting commenced at: 19.30 hours

Present:	Terry Kinch	TK	Commodore, (Chair)
	Kevin Headon	KH	Vice Commodore, Training Principal
	David Nunn	DN	Rear Commodore, Hon. Treasurer
	David Terry	DT	Rear Commodore, "Wet" Committees
	Kevin Knight	KK	Director, Safety Boat Manager
	Sue Large	SL	Director, Acting Chair, House Committee
	Des Silvester	DSi	Director, Dinghy Committee
	Ann Macey	AM	Director, House Committee
	Ian Bush	IB	Director, House Committee
	David Carroll	DC	Director, Sailability & Dinghy Committee
	Adam Thompson	AT	Director
	Mark Sharp	MS	Director
	Tim Leigh	TL	Ex-officio, Secretary
	Jenni Bignell	JB	Ex-officio, Assistant Secretary

Apologies:	David Skinner	DS	Director, Moorings Maintenance Committee
	John Pryke	JP	Director, Dinghy Captain

Number Item

1697 The Commodore welcomed everyone and reminded those present that the meeting was recorded and the necessity for confidentiality and good conduct was reaffirmed.

1698 **MINUTES OF PREVIOUS MEETING**

Agreed as a true summary.

Proposed: Commodore; In favour: Unanimous of those present at last meeting:

Against: 0 Abstention: AM, IB, DC

1699 **MATTERS ARISING**

1699.1 **Storage/Planning Application**

- TK had requested TL to check planning conditions on stacking containers.
- TL reported that planning permission is required and he was advised against applying as the club is opposite residential properties and permission is not likely to be granted.

1699.2 **Registration Fees/Use money in bar**

- AT had considered that registration fees should go back on to a member's card to use in the bar and TK asked SL to check the if this is possible.

- SL requested it be carried over to November.

Action: SL/ November

1699.3 **New Member's Listing – Open Day Resignations**

- KH had asked how many sign ups on Open Day 2018 had subsequently resigned. JB reported back to KH.
- It was decided to compare the figures with last year.

Action: Office

1699.4 **Request for Sailability volunteer to marshal the car park**

- KH was to request a volunteer to marshal car park to avoid congestion.
- KH will take up with Sailability.
- TK noted that the parking barriers were used effectively on Saturday and hoped frustrations may be relieved.
- A suggestion to move the travel hoist off the slipway may help but TL noted that the instructions are to leave it on the slipway.
- Confirmation was given that slipway usage should be undertaken with co-ordination between groups.

Action: KH / November

1699.5 **Corporate Membership**

- Item to be discussed as per Agenda.

1700 **Major Projects**

1700.1 **Shoreham Development**

- TK reported that progress is on timeline, within budget, and with VE moving in right direction towards targets.
- The major items forming Door to Shore campaign may be temporarily moved while fundraising is being undertaken.
- A form of ramp is being considered.
- Bar design is almost finalised.
- Tiles selected but paint colours not yet chosen. Carpets and floor coverings chosen.
- AT asked about rumours that building is 6 weeks behind schedule and TL said this is untrue.
- DC considered it would be good for people to view the sample bricks in the small wall under the north shed.
- DT asked about VHF aerial and TL confirmed it has been requested. The cost and impact on design, integrity etc will be discussed. SYC may volunteer to buy the cable and trunking.
- An update will be added to the noticeboard in the entrance lobby to confirm the build is still on schedule.

1700.2 **Southwick Project**

- MS reported that decisions have moved ahead with Southwick and orders have been placed with manufacturer for supply of new pontoons.
- Delivery scheduled across December and January, finishing in February.
- Works to take place in the off-season.
- MS will issue an invitation for members to get involved once definitive dates are known.
- DC asked if cleats and other accessories are being kept. MS said all practical and useful items will be recovered from the existing and reused.
- Services to be decommissioned probably in the second week in December. No notice yet to be given to berth holders until confirmed dates are known.
- MS intends to get enough boats out of the water to free up each pontoon at a time.
- KK asked if there will be storage for dinghies and MS said it will not be a problem.

- TL asked if the grating could be moved early and get stored back at Shoreham. MS agreed and said he does not wish to create a time pressure and squeeze everything into a small window.

1701 **Finance**

1701.1 **Funds Release – Sailing Section**

- 1701.1(i) AT introduced a proposal for funds release for marks as they and ground tackle are frequently lost. Previously marks have been fixed with concrete filled tractor tyres.
- 1701.1(ii) A survey has been commissioned by Hydrosphere who are a specialist marks business and they have advised what ground tackle is required for the specific location of SYC. The ground tackle quote for the small marks is £375 and for larger marks is £1232.
- 1701.1(iii) AT understands currently one of the inshore marks has lost its ground tackle and would require a non-budgeted release of £373.58 (inc VAT) to purchase in place of Boatswain's time and materials.
- 1701.1(iv) DN supported the proposal and reported that the Section significantly underspent last year.

Proposed: AT Seconded DT

In favour: Unanimous

- 1701.1(v) TK asked if there is a way of retaining ground tackle if we lose the mark above and how it can be located. AT will go back to the company and ask.
Action: AT
- 1701.1(vi) TK questioned having a specification for ground gear using a marine grade stainless steel set into the concrete with a floating marker so when the chains fail there is something to connect to under the water.
- 1701.1(vii) DSi has discussed the problem with Boatswain and the latest batch of concrete tyres had provision for small float but apparently we cannot use our divers to undertake the reconnection. TK feels there is confusion here and will ask the Boatswains for clarity.
- 1701.1(viii) AT to email TL regarding order requirements.
- 1701.1(ix) KK reported that the Boatswain's team had already relaid one mark with a concrete tyre and asked if the other should be done tomorrow. TK wished to consider recovery and reuse before we do more tyres however the decision was made that KK and BC should still put the mark out.

1701.2 **Funds Release – Sailability**

Proposal: That SYC cover the cost of the December 2019 and January 2020 invoices from the fundraisers with the sums being recovered from Sailability upon receipt of sufficient grants to cover the sums expended. If these sums are never received, SYC will write off the sum. The total sum for release (inc VAT) is £7,225.

- 1701.2 (i) The history is that Sailability wish to raise £538,000 towards enhancements for the new club house.
- 1701.2(ii) The balance of £36,000 is due for payment to the fundraisers, but with no grants awarded yet Sailability cannot afford to pay.
- 1701.2(iii) Fundraisers offered to defer 50% of their fees (£18k) to the end of the project leaving £18k to pay now. SYC have been asked to cover £6k of the required £18k at this time. Some individuals have said they will privately back £6k and the proposal is for the club to show their support.
- 1701.2(iv) MS asked for clarity about the Pebblebeach Door to Shore campaign as he thought that Pebblebeach were to take their fees out of money raised. In March SYC agreed to donate £12k to Sailability and the proposal stated 'to donate a sum equal to the cost of fundraisers professional fees', and now

- the figures show £25k already spent with phase 2 being £45k and no information has been given about how much has been raised.
- 1701.2 (v) TK noted that Pebblebeach are working for Sailability. SYC are supporting Sailability to raise funds for certain items. The initial phase of getting case for support and other documents took some funds. £12k was committed to Sailability (19/03/18 MC minute 1354.11, part of £60k approved) but has not yet been paid.
- 1701.2(vi) The total funding programme from Pebblebeach to get to £500k is £70k plus VAT to be paid by Sailability. Sailability have paid £9k.
- 1701.2 (vii) Pebblebeach deal with high profile fundraising applications and have reassured that fundraising takes time. SYC have seen evidence of submissions that have been put in. Pebblebeach are prepared to defer 50% of the balance until they have raised their money. They are paid a fee and their target includes their fee.
- 1701.2(viii) It was confirmed that nothing has yet been raised but applications for major grants are in.
- 1701.2(ix) MS noted that if £12k has not yet been paid there should be no need to ask, but KH said that Sailability have paid out £24k and there are only so much free funds that Sailability can commit. Funds are raised for particular grants and there is not much free money left. Some money is donated without particular ties and that is the money that has been used. The concern is that Sailability will run out of operating funds.
- 1701.2(x) Three major bids are in totalling £125,000 initially and they will take up to 12 weeks with the first one having been in for four weeks. There is a deadline in December when decisions have to be made on the builds. At that point the costs will be higher as the builders will have moved on and equipment may not be on site.
- 1701.2(xi) MS noted that the total cost of phase 2 is £45k, but the overall cost is £70k plus VAT against a funding target of £500k.
- 1701.2(xii) KH confirmed that Pebblebeach have shown enough applications that add up to £500k. They start with their best hits and work their way down. The first phase was for case support and now second stage is split into funding from large funders and groups, and the high networth individuals. The latter has stalled because of Brexit as people were waiting to see what was happening with political situation.
- 1701.2(xiii) SL asked who the bids have gone in with : KH said Garfield Weston £75,000, Peter Harrison Trust, and another. KH explained that they need to find a trust that matches what is wished to be funded. SYC are reliant on Pebblebeach to find sources, whoever has funds and are currently giving away and also meet the criteria of Door to Shore.
- 1701.2 (xiv) AT noted that Pebblebeach do not know what other applications the Trusts have and KH felt this is why professional help is required.
- 1701.2(xv) SL suggested a decision be deferred to see if we have bids in before December and January payments and TK felt it could come back and be reconsidered in November.
- 1701.2(xvi) DC asked if no funds are raised whether SYC are committed to £45k. TK said £18k is deferred but we could pay everything bar £18k.
- 1701.2(xvii) DC expressed disappointment when SYC have given leads and pushed in the right direction. TK said that it was always the understanding that the membership of the club would be asked to put forward appropriate people, but he too was surprised. AT felt more communication from Pebblebeach would have helped.
- 1701.2(xviii) KK asked if there is a conflict of interest for the Commodore and Vice Commodore asking SYC to provide funds to Sailability when they are both Trustees. TK felt there was not as it would go to a majority vote of the Board. KK felt that a quarter of the Board are noted to be attached to Sailability and

therefore are not impartial. TK and KH said they would take away their vote if a significant number felt there was a conflict of interest.

- 1701.2(xix) KK noted that the final sentence of the proposal stated that if Sailability do not get the funds back, there would be a write off of £7,500. As Sailability are a charity that receive funds and donations KK asked why they cannot undertake to pay the money back. TK said that was not the proposal he put forward as Commodore of the club.
- 1701.2(xx) TK and KH agreed to defer to November to allow for more news from Pebblebeach.
- 1701.2(xi) IB said professional fundraisers can charge £1k per day and asked how many days Pebblebeach have so far worked. KH said it has been long winded but there is a breakdown logged. KH will advise and circulate. TK considers it is significantly in excess of what they have billed.
Action: KH

1701.3 **Door to Shore – Film**

TL showed the film that was produced for Sailability and the Door to Shore promotion for information in order to ensure that Directors are fully aware what is going out on social media and in presentations.

1701.4 **Funds Release – HSBC Advance Proposal**

Proposal: That SYC enter into an agreement with HSBC to borrow up to £500k as per the terms negotiated between both parties and agreed in their offer letter dated 2nd October 2019.

- 1701.4(i) DN introduced the proposal and stated that SYC has previously passed a resolution for a contingent loan facility should it be needed to enter an agreement with HSBC for provision of an advance of £500k.
- 1701.4(ii) Terms require £1,100 commitment fee to HSBC, plus costs of a valuation fee for the Southwick Clubhouse and minimal incidental costs. Interest will be charged at 3.47% over the Bank of England base rate on actual amounts borrowed.
- 1701.4(iii) DN stated that there are no signs that it is needed now more than before. Regarding the VE and the funds, there was a cut off in December and if SYC cannot afford something then it will not be done, so the loan will not be used for that. There may however be separate proposals for contingent items which have not been put forward yet but may happen.
- 1701.4(iv) TL examined the market to see what banks offer and there is a choice between Natwest and HSBC. DN felt the costs are relatively minimal.
- 1701.4(v) AT considered that 3.47% over base is a high interest rate for what is effectively a commercial mortgage. DN said this is a contingency facility and if any money is actually borrowed then we will look for an suitable loan to cover it in due course. AT agreed that this is an interim facility that we may not draw against.
- 1701.4(vi) AT asked if we have approached a commercial mortgage broker for better rates but this has not been done.
- 1701.4(vii) TK said the cost of the consultancy to secure a rate 0.5% - 1% lower for a facility we intend to ditch will probably balance out.
- 1701.4(viii) DN said we require something we can use easily, if required, and we already have a relationship with HSBC.
- 1701.4(ix) TL said HSBC have stated the valuation cost will be £2000 plus VAT but we are asking to use the local surveyor who did the condition survey at Southwick a few years ago. They would cost less but currently they are not on the panel that HSBC will accept.
- 1701.4(x) AT considers the valuation fee is too high. TK asked that AT discuss this with DN and TL to give the benefit of his professional knowledge and advise who the club should approach.

- 1701.4(xi) The proposal was withdrawn and advice will be taken from AT before bringing it back.
- 1701.4(xii) AT requested a rough valuation of Southwick and TL stated that a Condition Survey valuation provided 4 years ago was £850,000 with it being up to £1m with betterment works. Shoreham clubhouse could be offered but there is a complication of swapping from one to the other.
- 1701.4(xiii) DN said that if a longer-term loan was ultimately required then consideration should be given to selling the freehold asset across the river rather than take a loan.

1701.5 **Funds Release – Purchase of 2 Sonar Dinghies**

- 1701.5(i) KH requested a funds release of £10k to purchase two Sonar dinghies and apologised for the late notification which only came up at weekend.
- 1701.5(ii) Two Sonars with petrol engines and trailers are available to purchase from Sailability section in Dartmouth. Sonars are a reasonably good sail, robust, and KH expressed surprise that these have become available.
- 1701.5(iii) The boats would give an opportunity to provide for club owned boats for members to sail and to encourage new members. Non-boat owners would be able to participate in racing and SYC could consider starting a race academy.
- 1701.5(iv) AT asked how will they fund their ongoing costs and KH said there will be a hire charge and charter fee to use them. If after 18 months it is considered it is not working, as assets they can be sold. Risk is not as large as building something bespoke or major. Sonars fit with the two boats currently owned by Sailability and therefore the club can look at doing events for members.
- 1701.5(v) MS asked about the Capex request for £12,500 for 2020 and £12,500 for 2021 for which a proposal was put forward subject to major works being finished. If the purchase went ahead would the two items be removed from the Capex? KH said the first can be moved but if they are going really well he would like to leave second in place.
- 1701.5(vi) MS said that the Finance Committee have been awaiting a list of all club and section boats that SYC accommodate as they are growing and need to be kept and put somewhere. MS stated they have asked all sections, anyone who owns a joint boat, but no reports have been received.
- 1701.5(vii) TL has not been asked for this but will check the database to see if the information can be extracted.
Action: TL
- 1701.5(viii) MS noted that having assets may be good but they have to be kept somewhere and KH confirmed that the Sonars have to be kept afloat.
- 1701.5(ix) KH explained that he experienced serious problems after the Women on Water completed their sailing time but could not continue anywhere else at the club. MS considered a robust financial case is required to show they pay for themselves.
- 1701.5(x) KH stated that the boats previously looked at, particularly those with a small cabin, were not suitable for training purposes and confirmed that some of the Bahias would be sold at circa £2,000 each if this proved successful.
- 1701.5(xi) AT noted that if the boats are to be used largely for training and at weekends, it will prohibit them from being used for those who have already done their training. KH stated he would probably only want them for 4-6 weekends for training. Training could be set to avoid the series. He further considered that open charter would be available for various sections and requirements.
- 1701.5(xii) KH confirmed that SYC would own the boats and the priority use over the boats would be agreed via the Fixtures.
- 1701.5(xiii) KH considered that mooring at Southwick could be provided as there is an area with limited access length and one can go behind the other. They could squeeze in tighter than member's boats and MS confirmed the same.

- 1701.5(xiv) DN said we need to have a clear picture that shows the assets and what they are available for. Someone is then required to have responsibility to ensure allocation in the most efficient way. DN noted that the list should include the life expectancy of the boats.
- 1701.5(xv) TK stated that it would be good to have a four boat opportunity with the proviso that if it is a bad move we can reverse.

Proposal: A request for £10k for the purchase of the two Sonars, speculatively; a financial plan for all the club owned boats including disposals and full works for January; and provision of asset list to Hon Treasurer by November.

Proposed by KH; Seconder: AT
In favour: Unanimous; Against: 0; Abstain: 0

1701.6 **BARCO Update**

- 1701.6(i) DN said the numbers for September (and year) are more or less together and will be sent out soon.
- 1701.6(ii) Figures are presented with the knowledge that the Steward is now being paid for by the club and allowing for the costs to be covered there. In September Barco scraped over the line with a very small profit which made the year a £6,000 loss. On a comparable basis the performance for last year was £8,000 profit.
- 1701.6(iii) Because of moving the costs of the Steward and some other costs that have been moved, and allowing for some extra costs that DN has put across during the year (alcohol licences etc) the audited accounts result is likely to show a £17k profit in Barco. But bear in mind there is a £30k cost extra in the club.
- 1701.6(iv) The loan at the end of the year between SYC and Barco reduced to £20,500 from the previous amount of £45k.
- 1701.6(v) DN reminded directors that this has been done so we can operate safely and not worry about loaning more money to it. It is breaking even on the lower level but felt there is still a long way to go to make it stable.
- 1701.6(vi) TK asked SL about the business plan. SL stated she had expected NS to be present at the Board meeting and she is still working on this. SL spoke to NS about issues around numbers from till not tallying with Chris Gooch and needs to get to bottom of this.
Action: SL & Steward
- 1701.6(vii) DN confirmed the Year end numbers for SYC are being worked on. The audit is booked for the second week of November and draft figures will come out before that.

1702 **Fixture Card 2020**

- 1702.1 DT sent out the 2020 fixtures card and the Section Heads meeting went through the schedule month by month. DT proposed that the schedule for next year be passed.
- 1702.2 AT asked for confirmation that the fixtures list has been updated with the correct tide times. DT stated that corrections have been included and the tide times are correct but invited any other tables to be sent in.

Proposed: DT; Seconder: KK
In favour: Unanimous; Against 0; Abstention: 0

1703 **Corporate Membership – Proposal for Affiliate Membership**

- 1703.1 TK produced a paper for Corporate Affiliate membership in order to engage and support those who show interest in supporting the club and to promote the use of facilities when not required for club activity.
- 1703.2 The proposal has grown from a desire and a need to recognise corporate entities who have engaged and supported the club.

- 1703.3 In addition, an affiliate club membership for Sussex Motor Yacht Club is being considered. They have 80 or 90 members and would not be rivals but instead provide an information and cruising access and they wish to have their base at SYC.
- 1703.4 The proposals were designed not to undermine the existing membership.
- 1703.5 SL asked if corporate affiliate membership fee would be set with the same three nominees for the year. TK confirmed the rule but added that additional cards could be supplied at £60 each to allow additional members to have access to the bar and site.
- 1703.6 SL asked how company leavers would be managed and it was considered that the company would be responsible to instruct us.
- 1703.7 Club Affiliated membership would be for activity or not-for-profit organisations and appointment would be through application to the main committee. Every nomination must be considered through Board.
- 1703.8 DN noted there would be an initial trial period.
- 1703.9 KK asked if a campaign would be launched to attract people. TK stated he had produced the paper to answer enquiries and SL felt that the initial enquirers should be used as a test and trial.
- 1703.10 MS considered the proposal counter intuitive to CASC and hesitated to water down the membership further. TK noted that the motor yacht club are CASC involved.
- 1703.11 It was considered that Corporate Affiliated membership could be associated with Barco and DN agreed.
- 1703.12 AT was in agreement with the proposal of club affiliation but not corporate.
- 1703.13 TK explained it came about after the raft race and DN said they could be encouraged to use the club's boats and need to be doing something for the benefit of the club in order to be considered.
- 1703.14 DC expressed concern over parking facilities.
- 1703.15 TL suggested that the corporate rate could be increased to allow the use of the Sonars in order to get them involved. TK suggested the idea be deferred until proposal from KH has been received.

Proposal to include Corporate Affiliated members as proposed for a limited time.

Proposed by: TK

In favour: 9 Against 1 Abstain 1 MS

Proposal to include Club Affiliated members as proposed for a limited time.

Proposed by: TK

In favour: Unanimous.

1704 **NEW MEMBERS' LISTING**

KH introduced the new members' list for October.

Proposal for the new member's listing for October to be adopted:

Proposed KH; Seconded:

In favour: Unanimous Against: 0; Abstention: 0

1704.1 IB asked how close we are to have monthly paying option. KH said it is currently being considered along with CASC mitigation and other types of memberships.

1704.2 AT asked for the reason for joining to be included in the New Member's Listing. JB to record detail. Request to Harbour Assist for addition of detail as to why people joined.

Action: Office

1704.3 DN asked that the boat waiting list be used on HA. TL will speak to Paula.

Action: Office

1704.4 It was noted that there is no list of sailing members.

1704.5 KK stated that having 'social' as a category on the database will not be helpful.

1704.6 TL reported that 4 other yacht clubs are not satisfied with their data bases and are talking to Harbour Assist about whether they move to them. If more clubs take up Harbour Assist the development will get quicker.

1705

Sailing Section

1705.1 Sailing Section Club Manager

- 1705.1(i) AT introduced the idea of employing a dedicated club manager to coordinate actions within the club. Committees are made up of volunteers who make decisions but implementing the decisions proves difficult. A Club Manager could be instructed and will then put actions into process.
- 1705.1(ii) AT noted an improved liaison between the Steward and Section Heads, which is a start.
- 1705.1(iii) AT considered an infrastructure is required to be in place to get more people of different generations on to committees.
- 1705.1(iv) The newly appointed Club Manager would be on a salary of circa £30k - £40k.
- 1705.1(v) AT suggested that for the convenience of members office hours should include Saturdays and the Club Manager would be expected to work 9-2 every other Saturday.
- 1705.1(vi) TK noted that he has had thoughts about presence of staff, boatswains, and representation at weekends when activities are running.
- 1705.1(vii) TK asked if management and staffing structure of club should be reviewed to meet current demands. KH stated he would like to see a proper development review of where this is going which would give a clearer guide of what is needed but stated that it would require a big sum of money.
- 1705.1(viii) Sailing Section and Sailability have completed a five year plan but Rowing and Divers have not done so.
- 1705.1(ix) AT wished to break things down into each category and add as an agenda item for next meeting in order that the club is ready to properly relaunch itself when the building is complete.
- 1705.1(x) MS feels that the club is effectively more than one entity. A number of activities are commercial to generate money, ie fishing boats in the yard, and sport activity that predominantly takes place at the weekend. MS feels there should be a review to look at those things to see what structure best serves the club that ultimately benefits the members in pursuing their activities.
- 1705.1(xi) TL reported that the Royal Lymington Club has a dedicated Club Manager who works for the terms and money as described.
- 1705.1(xii) TL noted that twice over the last 18 years Saturday opening has been trialled on a voluntary basis for 3 months at a time and statistics were kept which did not warrant sufficient demand to justify paying someone. The trial has not been done for a few years.
- 1705.1(xiii) TL wished to record that his Office responsibilities change greatly with whoever is Commodore. Each incoming Commodore has their own priorities for the Office and TL's role changes each time the Commodore changes. If that is not coordinated in a longer term strategy it will remain a 2 year strategy.
- 1705.1(xiv) DN felt a Saturday presence could be more virtual and the Coordinator will be around to be consulted.
- 1705.1(xv) KH agreed with AT and MS that a working group is required to produce an effective development plan.
- 1705.1(xvi) AT suggested that someone come in to help in the first stage and that a professional is engaged to coordinate things with an exploratory move to get a project manager in for two months to develop a plan and drive it forward.
- 1705.1(xvii) KH noted that he has had an initial conversation with club member Russell Morrice about development plans and he has some contacts.
- 1705.1(xviii) TK asked AT to speak with KH outside the room about moving forward.

1705.2 Web/Social Media Control

- 1705.2(i) AT reported that Sailing Section want to set up a crew forum. Robin Stevenson has set something up with Facebook but this is not club controlled and control needs to be in place before the new clubhouse opens next year.

1705.3 **Joint Membership with SSC**

- 1705.3(i) AT does not consider that the membership arrangement with Shoreham Sailing Club is well known about or what are the terms. AT wants it to be understood and communicated to both clubs.
- 1705.3(ii) TK believes it is for the social facilities at each club.
- 1705.3(iii) KH feels clarification should be made and will speak to SSC.

1706 **AGM – Trophies**

- 1706.1 TL reminded Directors that nominations for the Percy Ludgate Cup will be required at the November meeting.
- 1706.2 This is a non-sailing trophy and given only once as a life time achievement award to a person or persons who have made the most outstanding achievement for services to SYC. The recipient cannot be a director of the club.

1707 **Correspondence**

No correspondence has been received.

1708 **Any Other Business**

- 1708.1 Remembrance Day Parade attendance – IB will represent the Club and lay a wreath.
- 1708.2 DSi requested the Icicle Race be put in In the Wind.
- 1708.3 IB presented a Musto shirt with emboidered motif that he believed would sell for £35. IB to look at pricing and submit a proposal to be considered. DN noted that VAT will be applicable at 20%. TL stated that SYC have a trade account with Musto.
- 1708.4 SL requested that a duty rota of directors be agreed for club nights as a point of contact for the office and for new members. The on-duty director would have a free meal. Directors would put their names on the sheet and swap as required, to be run in same way as Race Officer duties. TK agreed.

There being no further business, the meeting closed at: 22.14 hrs

I agree the above to be a true summary of the meeting.

Terry Kinch, Commodore

16.09 2019

Date of Next Meeting: Monday 18th November 19.30 hours
Monday 16th December 19.30 hours